

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, May 24, 2019 at the hour of 8:30 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC; Ada Mary Gugenheim (Substitute Member); and Mike Koetting (Substitute Member) (3)

Board Chair M. Hill Hammock (ex-officio), Director Mary Driscoll, RN, MPH and Steven Scheer (Non-Director Member)

Present

Telephonically: Director David Ernesto Munar (1)

Absent: Director Mary B. Richardson-Lowry (1)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer
Charles Jones – Chief Procurement Officer
James Kiamos – Chief Executive Officer, CountyCare
Jeff McCutchan – General Counsel

Mary Sajdak – Chief Operating Officer, Integrated Care
Deborah Santana – Secretary to the Board
John Jay Shannon, MD – Chief Executive Officer

II. Public Speakers

Chair Reiter asked the Secretary to call upon the registered public speakers.

The Secretary called upon the following registered public speaker:

1. George Blakemore Concerned Citizen

III. Action Items

A. Minutes of the Finance Committee Meeting, April 18, 2019

Chair Reiter, seconded by Director Koetting, moved to accept the Minutes of the Finance Committee Meeting of April 18, 2019. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The following individuals provided additional information: Ekerete Akpan, Chief Financial Officer; James Kiamos, Chief Executive Officer, CountyCare; and Mary Sajdak, Chief Operating Officer, Integrated Care. The Committee reviewed and discussed the requests.

Mr. Jones informed the Committee that a correction is needed for request number 3, to correct the grant increase amount. The increase should be listed as \$26,893.00; the total amount of the grant funding, including the increase, is \$204,238.00

III. Action Items

B. Contracts and Procurement Items (continued)

During the discussion of request number 13, Director Gugenheim inquired whether there are other contributors to the housing pool besides Cook County Health and the City of Chicago. Mary Sajdak, Chief Operating Officer of Integrated Care, stated that Advocate Health Care and Blue Cross Blue Shield will each contribute \$500,000 to the pool. Dr. John Jay Shannon, Chief Executive Officer, stated that, as other partners are added, there is a hope and expectation that organizations will continue to contribute to the pool.

During the discussion of request number 21, several questions were raised and additional information was requested. It was determined that the item would be deferred to the May 31, 2019 Board Meeting, so the information sought can be provided.

Chair Reiter, seconded by Director Deer, moved the approval of request numbers 1 through 20, as amended, and subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

Chair Reiter, seconded by Director Deer, moved to defer request number 21 to be considered by the full Board of Directors at their meeting on May 31, 2019. THE MOTION CARRIED UNANIMOUSLY.

C. Proposed Transfer of Funds (Attachment #2)

Mr. Akpan provided an overview of the proposed transfer of funds. The Committee reviewed and discussed the information.

Chair Reiter, seconded by Director Munar, moved to approve the proposed transfer of funds. THE MOTION CARRIED UNANIMOUSLY.

D. Any items listed under Section III

IV. Report from Chief Procurement Officer

A. Quarterly Report – Minority and Women-Owned Business Enterprise (M/WBE) Metrics (Attachment #3)

Mr. Jones provided an overview of the quarterly report on M/WBE Metrics. The Committee reviewed and discussed the information.

Chair Reiter stated that there should be a way to measure the diversity of the workforce of the vendors and contractors, and that measurement should be included when determining whether the vendor meets the goals relating to the M/WBE Ordinance.

Director Deer stated that he believes that Contract Compliance is too quick to issue waivers. He requested that the Committee begin receiving these metrics monthly. It was determined that Mr. Jones will begin presenting a rolling three (3) month report on a monthly basis.

B. Report of emergency purchases

There were none reported.

V. Report from the Chief Financial Officer (Attachment #4)

- **Metrics**
- **Financials: March 2019**

Mr. Akpan provided an overview of the finance metrics. The Committee reviewed and discussed the information.

During the review of the information, Director Driscoll inquired regarding the number of patients who come to the System uninsured, whom the System assists in getting enrolled in a health plan or enrolled in CareLink (the System's sliding scale financial assistance program). Dr. Shannon responded that this information will be provided.

During the discussion of slide 12 of the report, Board Chair Hammock inquired as to the reason why there are no targets listed for Radiology Tests. Mr. Akpan responded that he will look into the question and provide a response.

Mr. Scheer inquired regarding the percentage of CCHHS claims that are denied by the CountyCare Health Plan. Mr. Akpan responded that he will provide that information.

VI. Adjourn

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Follow-up: Request number 21 will be deferred to the May 31, 2019 Board Meeting, so additional information can be provided. Page 2
- Follow-up: Mr. Jones will begin presenting a rolling three (3) month report on M/WBE Metrics on a monthly basis. Page 2
- Request: There was a request for information regarding the number of patients who come to the System uninsured, whom the System assists in getting enrolled in a health plan or enrolled in CareLink. Page 3

- Follow-up: There was an inquiry as to the reason why there are no targets listed for Radiology Tests on slide 12 of the Report from the Chief Financial officer. Page 3
- Request: There was a request for information regarding the percentage of CCHHS claims that are denied by the CountyCare Health Plan. Page 3

Cook County Health and Hospitals System
Finance Committee Meeting
May 24, 2019

ATTACHMENT #1

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Award							
1	American College of Preventative Medicine	demonstration project for providers to reduce hypertension among priority populations	Grant award amount: \$50,000.00	n/a	n/a	System	4
Accept Grant Award Renewal							
2	Near North Health Services Corporation	Service - Medical Student Faculty Program Director	Grant renewal amount: \$50,000.00	n/a	n/a	System	5
Accept Grant Award Amendment							
3	Illinois Department of Public Health	Service - breast and cervical cancer prevention services	Grant award increase amount: \$204,238.00 \$26,893.00	n/a	n/a	CCDPH	6
Increase Contracts							
4	Universal Protection Service, LLC, d/b/a Allied Universal Security Services	Service - security services at Provident Hospital, Oak Forest Health Center, and other Cook County Health facilities	\$4,653,720.23	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/4 responses	PHCC, ACHN	7
5	GRM Information Management Services	Service - off-site central storage of medical records and retrieval	\$410,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2014/4 responses	System	8
6	Telehealth Services	Product and Service - tele-leasing system and services	\$260,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2015/1 vendor available	SHCC	9

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Extend and Increase Contracts							
7	FGCS, LLC	Service - professional consulting services	\$877,057.07	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2018/1 response)	System	10
8	Change Healthcare Solutions LLC	Service - software user fees	\$800,000.00	Sole Source	n/a	System	11
Extend and Increase Contract and Accept Grant Award							
9	Res Publica Group, LLC	Service - marketing services for Cook County Health and CountyCare	\$3,500,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/6 responses)	System, Managed Care	12
Amend Previously Approved Request to Execute Contract							
10	9W Halo OpCo, d/b/a Angelica	Service - laundry and linen management services	\$7,063,696.00 \$7,090,996.00	GPO	3	System	13
Execute Contracts							
11	Henricksen & Company	Product - furniture for Hillside, North Riverside and Blue Island facilities	\$1,698,892.26	GPO	3	ACHN	14
12	DaVita, Inc.	Service - hemodialysis dialysis	\$1,158,600.00	RFP	1	CHSCC	15
13	Center for Health & Housing	Service - Flexible Housing Pool	\$1,000,000.00	Sub-grant award		System, Managed Care	16
14	Cannon Design, Inc.	Service - healthcare architectural consulting services	\$812,194.00	RFP	4	ACHN	17

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts (continued)							
15	Henry Schein Inc.	Product - dental equipment for Hanson Park, Blue Island and North Riverside clinics	\$687,978.75	Sole Source	n/a	ACHN	18
16	Olympus America Inc.	Product and Service - colonoscopes and gastroscopes	\$552,994.75	GPO	6	PHCC	19
17	Lurie Children's Medical Group	Service - pediatric diagnostic imaging services	\$536,875.00	Sole Source	n/a	System	20
18	International Business Machines Corp.	Product and Service - software licensing, maintenance and support	\$264,121.44	Sole Source	n/a	System	21
19	MedeAnalytics, Inc.	Service - patient financial system and staffing	\$172,234.00	Sole Source	n/a	System	22
20	Legal Aid Foundation	Service - legal assistance for people living in poverty	\$155,000.00	Sole Source	n/a	System	23
Amend Previously Approved Request for Approval of Payment							
21	Alliance Insurance Services	For the purchase of reinsurance for CountyCare members for calendar year 2019 (coverage to be provided by Sequoia)	\$3,571,200.00 \$1,092,000.00	Issued under a County-wide insurance brokerage contract		Managed Care	24

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 04/25/2019		PRODUCT / SERVICE: Service - Demonstration Projects for Providers to Reduce Hypertension Among Priority Populations	
TYPE OF REQUEST: Accept Grant		VENDOR / SUPPLIER: American College of Preventive Medicine, Chicago, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED:		GRANT FUNDED /RENEWAL AMOUNT: \$50,000.00	
CONTRACT PERIOD: 04/01/2019 thru 07/31/2022		GRANT AWARD NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: (SOLE SOURCE) NA			

PRIOR CONTRACT HISTORY:

No prior history for this grant.

NEW PROPOSAL JUSTIFICATION:

This request is a grant award for CCH's participation in the Demonstration Project for Providers to Reduce Hypertension among Priority Populations. CCH will screen and test from a targeted population at high risk for hypertension and refer patients to evidence based programs with clinical support and other evidence based lifestyle change programs; address social determinant of health that is an identified barrier to screening, care management, and enrollment and retention in a evidence based lifestyle change; collect and report data on process and outcome measures.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$50,000.00, as needed, for a period of forty (40) months from 04/01/2019 through 07/31/2022.

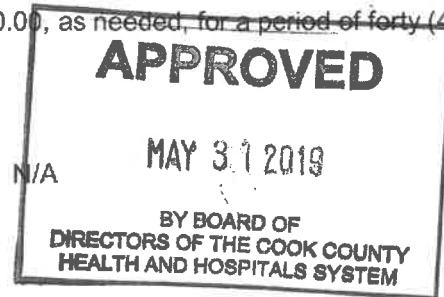
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request
#1

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Mark Loafman, MD, Chair, Department of Family and Community Medicine		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 04/25/2019		PRODUCT / SERVICE: Service - Medical Student Faculty Program Director	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Near North Health Services Corporation (NNHSC), Chicago, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED:		GRANT FUNDED / RENEWAL AMOUNT: \$50,000.00	
CONTRACT PERIOD: 06/01/2018 thru 5/30/2021		CONTRACT NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

Cook County Health previously received a grant on 12/21/2016 in the amount of \$40,000.00 for a twenty-four (24) month period from 06/17/2016 through 06/16/2018.


NEW PROPOSAL JUSTIFICATION:

This sub-grant agreement provides basic orientation of A.T. Still University of Health Sciences (ATSU) students to a hospital setting. Cook County Health will be reimbursed for faculty time, administrative support and time for a Medical Student Program Director.

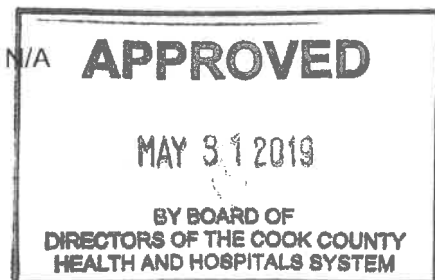
TERMS OF REQUEST:

This is a request to accept a grant renewal award in an amount not to exceed \$50,000, as needed, for a thirty-six (36) month period from 06/01/2018 through 05/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request
#2

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Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
DATE: 05/08/2019		PRODUCT / SERVICE: Service –Breast & Cervical Cancer Prevention Services	
TYPE OF REQUEST: Amend Grant Contract		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois	
FISCAL IMPACT / ACCOUNT: *9971801, 9771802-53465		GRANT FUNDED AMOUNT: \$204,238.00 \$26,893.00	
CONTRACT PERIOD: 10/01/2018 thru 06/30/2019		CONTRACT NUMBER: 96180005G-1	
COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO] N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] N/A			

PRIOR CONTRACT HISTORY:

The previous grant contract with the Illinois Department of Public Health (IDPH) was an extension for a three month period from 07/01/2018 thru 09/30/2018 in the amount of \$65,000.00 and was approved by the Cook County Health Board of Directors on 07/27/2018. On 12/21/2018 the Cook County Health Board of Directors approved grant contract number 9618005G in the amount of \$177,345.00 from 10/01/2018 thru 06/30/2019.

NEW PROPOSAL JUSTIFICATION:

As a certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide breast and cervical cancer screening and diagnostics to uninsured and underinsured women in the State of Illinois. Patient care is managed by highly trained case managers through diagnosis and, if necessary, treatment.

TERMS OF REQUEST:

This is a request to amend grant contract number 96180005G-1 in an amount not to exceed **\$26,893.00**, as needed, for a nine (9) month period from 10/01/2018 through 06/30/2019.

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, MD, Chief Executive Officer

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MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#3

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Gregory Moore, Director of Public Safety & Security		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 05/03/2019		PRODUCT / SERVICE: Service - Security Services at Provident Hospital, Oak Forest Health Center, and other CCH Facilities	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Universal Protection Service, LLC, d/b/a Allied Universal Security Services, Northbrook, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$4,653,720.23	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 08/01/2016 thru 07/31/2020		CONTRACT NUMBER: H16-25-071	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016-4)			

PRIOR CONTRACT HISTORY:

Contract number H16-25-071 was approved by the Cook County Health (CCH) Board of Directors on 06/24/2016 in the amount of \$6,995,000.00 for a thirty-six (36) month period from 08/01/2016 through 07/31/2019. On 03/31/2017 an amendment was approved by the CCH Board to add services at Oak Forest Health Center in the amount of \$1,089,049.50 for the remainder of the contract period. On 05/24/2018 the Office of Supply Chain Management executed an amendment to revise the provisions of the contract through the remainder of the contract period. On 04/26/2019, an amendment was approved by the CCH Board to extend the term through 07/31/2020 and increase the maximum amount payable by \$1,145,000.00.

NEW PROPOSAL JUSTIFICATION:

This request is for security services at Provident Hospital and Oak Forest Health Center.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-071 in an amount not to exceed \$4,653,720.23, as needed, for the remainder of the contract period through 07/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#4

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Angela M. Espinosa, System Director Health Information Manager Daniel J. Ruiz, Senior Manager, Supply Chain Operations		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer GA
DATE: 05/02/2019	PRODUCT / SERVICE: Service – Off-site Central Storage of Medical Records and Retrieval	
TYPE OF REQUEST: Increase Contract	VENDOR / SUPPLIER: GRM Information Management Services, Bedford Park, IL	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$410,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 06/30/2019 thru 06/30/2020	CONTRACT NUMBER: H16-25-100	
COMPETITIVE SELECTION METHODOLOGY:		
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2014-4)		

PRIOR CONTRACT HISTORY:

On 07/24/2016, the Cook County Health (CCH) Board of Directors approved contract number H16-25-100 in the amount of \$1,081,396.22 for a thirty-six (36) month period from 07/01/2016 through 06/30/2019. An Amendment was executed by the Department of Supply Chain Management on 07/20/2016 to increase the contract by \$104,940.00 to include storage and retrieval of mammography records. On 11/16/2016 the Department of Supply Chain Management executed an Amendment to increase the contract by \$29,104.00 to include additional departments.

NEW PROPOSAL JUSTIFICATION:

This contract is for off-site medical record indexing, storage, and retrieval services for various departments across CCH. The vendor will perform the additional scope of scanning of accreditation files into a centralized database and storage of non-medical files.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-100 in an amount not to exceed \$410,000.00, as needed, for the remainder of the contract period through 06/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#5

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
DATE: 05/02/2019		PRODUCT / SERVICE: Product & Service - Tele-Leasing System & Services	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Telehealth Services, A Division of Telerent Leasing, Raleigh, NC	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$260,000.00	GRANT FUNDED / RENEWAL AMOUNT N/A
CONTRACT PERIOD: 05/01/2015 thru 04/30/2020		CONTRACT NUMBER: H15-25-059	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (2015)			

PRIOR CONTRACT HISTORY:

Contract number H15-25-059 was approved by the Cook County Health (CCH) Board of Directors on 04/24/2015 in the amount of \$999,751.20 for a period of sixty (60) months from 05/01/2015 through 04/30/2020.

NEW PROPOSAL JUSTIFICATION:

This contract is a system wide television interactive service program for John H. Stroger, Jr. Hospital and Central Campus Departments. The request will increase signal sourcing, distribution throughout the rooms for approximately 565 televisions. The television system offers the hospital functionality and features for patients and staff access to hospital's content and health services. The telephony and television technology creates a patient-staff engagement, bedside interactive experiences for all ages and educational background with easy usage.

TERMS OF REQUEST:

This is a request to increase contract number H15-25-059 in an amount not to exceed \$260,000.00, as needed, for the remainder of the contract period through 04/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#6

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Angela M. Espinosa, System Director Health Information Management		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>SA</i>	
DATE: 04/19/2019		PRODUCT / SERVICE: Service - Professional Consulting Services	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: FGCS, LLC, Wolfforth, Texas	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$877,057.07		GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 08/01/2018 thru 04/30/2019		REVISED CONTRACT PERIOD: 05/01/2019 thru 11/30/2019	CONTRACT NUMBER: H18-25-061
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2018-1)			

PRIOR CONTRACT HISTORY:

Contract number H18-25-061 was presented to the Cook County Health (CCH) Board of Directors as an emergency purchase on 08/31/2018 in the amount of \$740,000.00 for a period of six (6) months from 08/01/2018 thru 01/31/2019. An Amendment was executed by the Department of Supply Chain Management to extend the term until 04/30/2019.

NEW PROPOSAL JUSTIFICATION:

This request will provide staffing to assist and maintain our current CCH Health Information Management & Clinical Documentation Specialist staffing positions until permanent staff is hired with respect to developing a Clinical Documentation Improvement Specialist program, policies and processes.

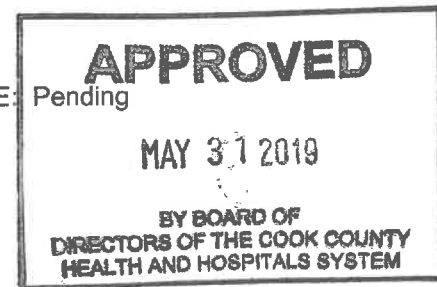
TERMS OF REQUEST:

This is a request to extend and increase contract number H18-25-061 in an amount not to exceed \$877,057.07, as needed, for a period of seven (7) months from 05/01/2019 thru 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO:

[Signature]
John Jay Shannon, M.D., Chief Executive Officer



Request
#7

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Annie Petersen, System Director, Revenue Cycle		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer 	
DATE: 05/07/2019		PRODUCT / SERVICE: Service - Software User Fees	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Change Healthcare Solutions LLC, , Atlanta, GA	
ACCOUNT: 520840	FISCAL IMPACT NOT TO EXCEED: \$800,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 02/01/2016 thru 05/31/2019		REVISED CONTRACT PERIOD: 06/01/2019 thru 12/31/2019	CONTRACT NUMBER: H15-25-135
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H15-25-135 on 10/03/2015 in the amount of \$791,448.00 for a thirty six (36) month period from 02/01/2016 through 01/31/2019 for a privately hosted claim master suite software solution. The Department of Supply Chain Management executed Amendments which increased the contract by \$144,450.00 and extended the contract through 05/31/2019.

NEW PROPOSAL JUSTIFICATION:

The RFP for a new web based financial assistance software vendor went out to bid in the summer of 2018. The contract with the new vendor is still in negotiations. Until it is finalized, the organization needs to extend this contract for software user fees. This contract is sole source because they currently house our historical data.

TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-135 in an amount not to exceed 800,000.00, as needed, for seven (7) month period from 06/01/2019 thru 12/31/2019

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#8

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Rothstein CORE Center •

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BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Caryn Stancik, Chief Communications & Marketing Officer James Klamos, CEO, CountyCare	
DATE: 05/03/2019		PRODUCT / SERVICE: Service – Marketing Services for CCH and CountyCare	
TYPE OF REQUEST: Extend and Increase Contract and Accept Grant Award		VENDOR / SUPPLIER: Res Publica Group, LLC, Chicago, IL	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$3,500,000.00	GRANT FUNDED /RENEWAL AMOUNT: \$43,007.00	
ORIGINAL CONTRACT PERIOD: 06/01/2015 thru 10/31/2019		REVISED CONTRACT PERIOD: 11/01/2019 thru 10/31/2020	CONTRACT NUMBER: H15-25-127
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2015 - 6)			

PRIOR CONTRACT HISTORY:

Contract number H15-25-127 was approved by the Cook County Health Board of Directors on 9/25/2015 in the amount of \$7,500,000.00 for a thirty-six (36) month period from 11/01/2015 through 10/31/2018. On 06/29/2018 the CCH Board approved a request to increase the contract by \$3,000,000.00 and extend the contract period from 11/01/2018 through 10/31/2019.

NEW PROPOSAL JUSTIFICATION:

This request is to execute the second option year for the provision of market research, creative development, paid advertising, marketing and communications support to Cook County Health and CountyCare. The increase will provide additional resources to support the multi-year CCH rebranding project and other marketing needs as well as membership growth in CountyCare. An additional \$43,007.00 has been added as the result of a grant award to promote adolescent health services in the south suburbs.

TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-127 in an amount not to exceed \$3,500,000.00 and accept a grant award in an amount not to exceed \$43,007.00 for a twelve (12) month period from 11/01/2019 through 10/31/2020.

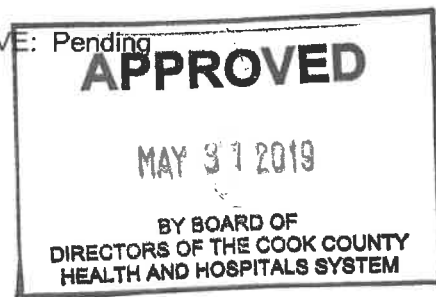
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request
#9

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

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Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Daniel J. Ruiz, Senior Manager, Supply Chain Operations		EXECUTIVE SPONSOR:  Ekerete Akpan, Chief Financial Officer	
DATE: 04/18/2019 5/14/2019		PRODUCT / SERVICE: Service – Laundry and Linen Management Services.	
TYPE OF REQUEST: <u>Amend previously approved request to Execute Contract</u>		VENDOR / SUPPLIER: 9W Halo OpCo, LP d/b/a Angelica, Oakbrook Terrace, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$7,063,696.00 \$7,090,996.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 05/01/2019 thru 04/30/2022		CONTRACT NUMBER: H19-25-042	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history with this vendor. On 04/26/2019, the CCH Board approved a request to execute a contract in the amount of \$7,063,696.00. After further review, it was determined that the originally approved contract amount did not include the portion estimated for transition services during year 1; therefore, an amendment to the contract amount is being presented for consideration and approval.

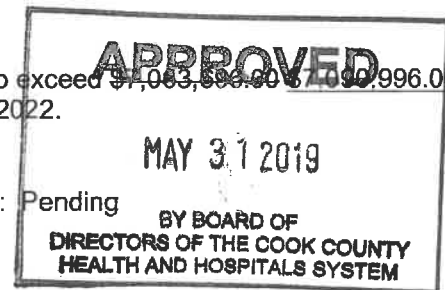
NEW PROPOSAL JUSTIFICATION:

This request is for the provision of uninterrupted laundry and linen management services to support John H. Stroger, Jr., Hospital, Provident Hospital and the CORE Center. Exchange carts will be pre-built and delivered to their locations. Dashboard reports and monthly scorecards with Key Performance Indicators (KPI's) will be provided and a linen committee will be established to address, bed change policy, bed make-up policy, linen utilization and practices in linen distribution.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-042 in an amount not to exceed ~~\$7,063,696.00~~ \$7,090,996.00, as needed, for a period of thirty-six (36) months from 05/01/2019 thru 04/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request
#10

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 05/03/2019		PRODUCT / SERVICE: Product - Furniture for Hillside, North Riverside and Blue Island Facilities	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Henricksen & Company, Itasca, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$1,698,892.26	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 06/01/2019 thru 05/31/2020		CONTRACT NUMBER: H19-76-048	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history for these locations.

NEW PROPOSAL JUSTIFICATION:

Vendor will provide Furniture, Fixtures, and Equipment (FF&E) for the new Cook County Health facilities in Hillside, North Riverside, and Blue Island.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-048 in an amount not to exceed \$1,698,892.26, as needed, for a twelve (12) month period from 06/01/2019 through 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

**BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM**

Request
#11

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

AS AMENDED

BOARD APPROVAL REQUEST

SPONSOR: Peter D. Hart, MD, System Chair, Nephrology		EXECUTIVE SPONSOR: Claudia M. Fegan, MD, Chief Medical Officer	
DATE: 04/11/2019		PRODUCT / SERVICE: Service – Hemodialysis Dialysis	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: DaVita, Inc., Chicago, Illinois	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$1,158,600.00		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2019 thru 05/31/2022		CONTRACT NUMBER: H19-25-049 H19-25-046	
X	COMPETITIVE SELECTION METHODOLOGY: RFP (1)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H16-25-146 was approved by the Cook County Health (CCH) Board of Directors on 09/30/2016 in the amount of \$1,064,000.00 for a period of thirty-six (36) months from 10/01/2016 thru 09/30/2018. An extension was executed by the Department of Supply Chain Management to extend the term of the contract through 05/31/2019.

NEW PROPOSAL JUSTIFICATION:

This contract shall provide all personnel, equipment, and supplies necessary to perform hemodialysis services at the Cermak Health Services location.

TERMS OF REQUEST:

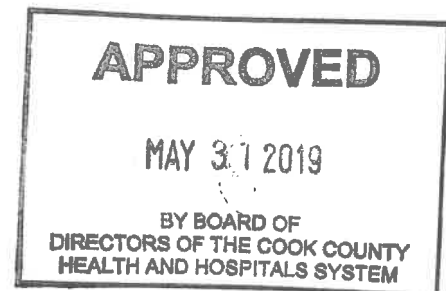
H19-25-046

This is a request to execute contract number ~~H19-25-049~~ in an amount not to exceed \$1,158,600.00, as needed, for a period of thirty-six (36) months from 06/01/2019 thru 05/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, Chief Executive Officer



Request
#12

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein
CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 05/03/2019		PRODUCT / SERVICE: Service – Flexible Housing Pool (FHP)	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Center for Health and Housing, Chicago IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$1,000,000.00		GRANT FUNDED /RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2019 thru 11/30/2020		CONTRACT NUMBER: H19-25-051	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sub-grant Award			

PRIOR CONTRACT HISTORY:

There is no prior history for this service.

NEW PROPOSAL JUSTIFICATION:

A lack of supportive housing in Cook County means homeless individuals cycle in and out of high-cost service settings like hospital emergency departments, jails and homeless services. The Flexible Housing Spending Pool provides supportive housing to homeless individuals with complex health and social service needs. Cook County Health (CCH) will utilize a data-driven approach to identify individuals who will be housed and receive linkage to clinical services and care coordination services. Funding from CCH expands the existing investment of \$1.8 million the City of Chicago has invested into the Flexible Housing Spending Pool. The funds invested by the City only serve CCH patients and County Care members who live in Chicago. CCH's investment will expand the number of people we can serve in Chicago and will allow for CCH to provide housing, and housing services to Suburban Cook County as well.

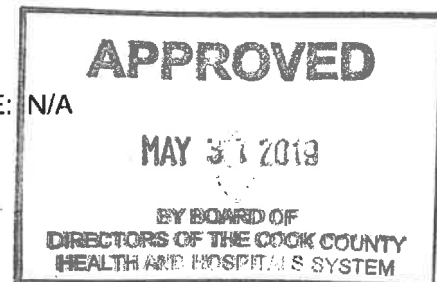
TERMS OF REQUEST:

This is a request to execute contract number H19-25-051 in an amount not to exceed \$1,000,000.00, as needed, for an eighteen (18) month period from 06/01/2019 through 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request
#13

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

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Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 05/03/2019		PRODUCT / SERVICE: Service - Healthcare Architectural Consulting Services	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Cannon Design, Inc., Chicago, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$812,194.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 06/01/2019 thru 05/31/2022		CONTRACT NUMBER: H19-25-049	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

Vendor will provide design plans for CCH facilities. This will include department-level operational analyses and conceptual planning studies to redesign operations based on best practices, development of interim opportunities, and conceptual plans. Vendor will develop interventions designed to address patient experience, physical infrastructure, and volume challenges.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-049 in an amount not to exceed \$812,194.00, as needed, for a thirty-six (36) month period from 06/01/2019 through 05/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#14

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

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Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Iliana Mora, Chief Operating Officer, Ambulatory Services	
DATE: 05/08/2019		PRODUCT / SERVICE: Product - Dental Equipment for Hanson Park, Blue Island, and North Riverside Health Centers	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Henry Schein Inc., Melville, NY	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$687,978.75	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One Time Capital Purchase		CONTRACT NUMBER: H19-76-055 <u>H19-76-055</u>	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:
No prior contract history at these locations.

NEW PROPOSAL JUSTIFICATION:

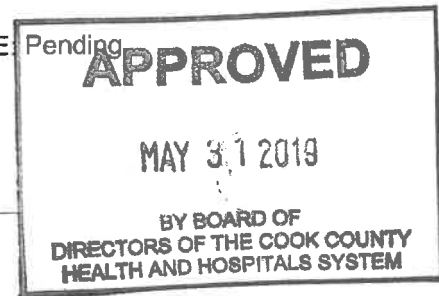
Vendor will provide dental instrumentation, delivery systems, lights and chairs for the Oral Health Department at the Hanson Park, Blue Island, and North Riverside Clinics. This request is sole sourced with this vendor for standardization of equipment.

TERMS OF REQUEST:

H19-76-055

This is a request to execute contract number ~~H19-76-054~~ in an amount not to exceed \$687,978.75, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#15

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Tanya Seaton, Operating Officer, Provident Hospital	
DATE: 05/06/2019		PRODUCT / SERVICE: Product - Colonoscopes & Gastro Scopes	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Olympus America Inc., Center Valley PA	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$552,994.75	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One-Time Capital Purchase		CONTRACT NUMBER: H19-76-050	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (6)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history for this product.

NEW PROPOSAL JUSTIFICATION:

This is a request for Colonoscopes and Gastro Scopes to be used in procedures at Provident Hospital. This request is for the purchase of eight (8) Colonoscopes and six (6) Gastro Scopes.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-050 in an amount not to exceed \$552,994.75, as needed, for a one-time Capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#16

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
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Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: Mark Pisaneschi, M.D., Department Chair, Radiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 05/03/2019	PRODUCT / SERVICE: Service - Pediatric Diagnostic Imaging Services		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Lurie Children's Medical Group, Chicago, IL		
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$536,875.00		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2019 thru 05/31/2020 09/01/2019 thru 08/31/2020		CONTRACT NUMBER: H19-25-045	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:
No prior contract history for this service.


NEW PROPOSAL JUSTIFICATION:

This request will provide pediatric diagnostic imaging services that include remote review of diagnostic imaging examinations, scheduled onsite procedure performance, and on call emergency support pertaining to pediatric imaging. The request is sole source because this group has the proven staffing capabilities and expertise to provide the needed on site and remote coverage for this highly specialized diagnostic imaging.

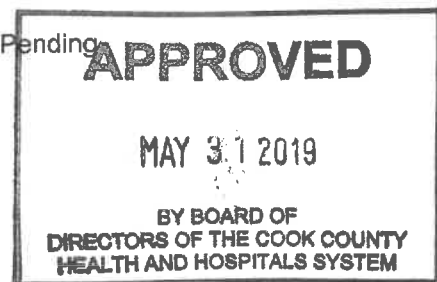
TERMS OF REQUEST:

This is a request to execute contract number H19-25-045 in an amount not to exceed \$536,875.00, as needed, for a twelve (12) month period from ~~06/01/2019 through 05/31/2020~~ 09/01/2019 thru 08/31/2020

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request
#17

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, Ph.D., Chief Information Officer	
DATE: 4/30/19		PRODUCT / SERVICE: Product & Service - Software Licensing, Maintenance & Support	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: International Business Machines Corp., Pittsburgh, PA	
ACCOUNT: 890-441	FISCAL IMPACT NO TO EXCEED: \$264,121.44	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 05/01/2019 thru 04/30/2020, 2022		CONTRACT NUMBER: H19-25-047	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H17-25-0043 was executed by the Department of Supply Chain Management on 05/08/2017 in the amount of \$149,712 for a twenty-four (24) month period from 05/01/2017 through 04/30/2019.

NEW PROPOSAL JUSTIFICATION:

This request will allow the vendor to continue to provide licensing, support and maintenance services to the Micromedex Pharmacy Software across the health system.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-047 in an amount not to exceed \$264,121.44, as needed, for a period of ~~twelve (12)~~ thirty-six (36) months from 05/01/2019 through 04/30/2020, 2022

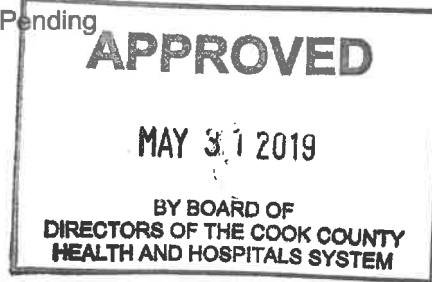
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request
#18

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>EA</i>	
DATE: 04/29/2019		PRODUCT/SERVICE: Services - Patient Financial System and Staffing	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: MedeAnalytics, Inc., Richardson, TX	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$172,234.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 03/01/2019 thru 05/31/2020		CONTRACT NUMBER: H19-25-024	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY.

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This request will provide staffing to assist and maintain our current Health Information Management and Trauma Registry Coders with timely filing requirements. The vendor was a sub-contractor of the Advisory Board. They support our Business Office Suite system, a reporting tool for the Patient Financial system. The division spun off and created its own company but still supports our reporting tool.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-024 in an amount not to exceed \$172,234.00 as needed, for a period of fifteen (15) months from 03/01/2019 thru 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO:

John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#19

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Mary Sajdak, Chief Operating Officer, Integrated Care Management	
DATE: 04/30/2019		PRODUCT / SERVICE: Service – Legal Assistance for People Living in Poverty	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Legal Aid Foundation, Chicago, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$155,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 01/01/2019 thru 12/31/2019		CONTRACT NUMBER: H19-25-044	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H18-25-0132 was executed by the Department of Supply Chain Management in the amount of \$110,000.00 for a twelve (12) month period from 01/01/2018 through 12/31/2018.

NEW PROPOSAL JUSTIFICATION:

In 2017 CCH was awarded a grant to develop and implement a Medical Legal Partnership (MLP) using an attorney from Legal Aid Foundations for patients experiencing these needs. The purpose of the partnership is to use the expertise of the MLP attorney to mitigate the social determinant.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-044 in amount not to exceed \$155,000.00, as needed, for a period of twelve (12) months from 1/1/2019 thru 12/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO
Ekerete Akpan, Chief Financial Officer

CCH CEO:
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request
#20

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Toni Preckwinkle
President, Cook County Board of Commissioners

John Jay Shannon, MD
Chief Executive Officer, Cook County Health

May 15, 2019

To: Robert Reiter, Chair, CCH Finance Committee
M. Hill Hammock, Chair, CCH Board of Directors

CC: John Jay Shannon, MD, CCH Chief Executive Officer

From: James Kiamos, Chief Executive Officer, Managed Care

Re: 12-Month Purchase of Reinsurance for CountyCare Health Plan (01/01/-12/31/2019)

On April 26, 2019, the Cook County Health Board of Directors approved a request for payment for reinsurance for the CountyCare Health Plan. After further review and negotiations, amendments are needed for that request as indicated below, and are being presented for the Board's consideration.

Since the inception of CountyCare, Cook County Health (CCH) has purchased reinsurance to offset the risk of its high-cost members. Initially, reinsurance was focused only on members who received transplant services. Beginning in 2015, general stop-loss reinsurance was secured with a threshold of \$750,000 per member. Claims costs incurred in excess of that amount are reimbursed to CCH. Coverage is priced on a PMPM basis by population type (e.g. FHP, SPD, ACA Adults).

The CCH policy is issued under a County-wide insurance brokerage contract with Alliance Insurance Services, managed by the County's Office of Risk Management.

CCH recommends entering a stop-loss policy coverage for twelve months, through December 31, 2019. Based on the bids submitted, and pricing and risk analysis, the recommended policy would increase the per member reinsurance deductible from \$750,000 to ~~\$1,000,000~~ \$2,000,000.

Terms will include:

- ~~\$1,000,000~~ \$2,000,000 per member deductible
- 90% reinsurance once deductible is met; \$2 million maximum benefit
- Costs are calculated at 100% of Medicaid for non-CCH providers and at 29% of charges (comparable to standard Medicaid rates) for services provided at CCH
- Blood factor products, blood derivatives and anti-inhibitor coagulant complex excluded for certain members

This memo requests the Board's approval of payment not to exceed ~~\$3,571,200~~ \$1,092,000 for the purchase of re-insurance as described above for CountyCare members. The coverage will be provided by Sequoia, as placed by Alliance Insurance Services, the County's insurance broker.

Request
#21

Cook County Health and Hospitals System
Finance Committee Meeting
May 24, 2019

ATTACHMENT #2

May 2019 Board Meeting - Transfer Request

Total Transfer From: \$ 39,230,000

Total Transfer To: \$ 39,230,000

Department	Budget Account - Description	Transfer Amount	Department	Budget Account - Description	Transfer Amount
4896 - Managed Care	521160 - MANAGED CARE CLAIMS	\$39,230,000	4240 - Cermak	530790 - MEDICAL, DENTAL & LAB SUPPLIES	\$175,000
			4890 - Bureau of Health	540135 - WKNG CAP-MAINT OF DATA PROC EQ	\$975,000
			4891 - Provident Hospital	580220 - INSTITUTION MEMBERSHIPS/FEE	\$100,000
			4891 - Provident Hospital	520830 - PROFESSIONAL SERVICES	\$650,000
			4891 - Provident Hospital	520390 - CONTRACT MAINTENANCE SERVICE	\$200,000
			4891 - Provident Hospital	530790 - MEDICAL, DENTAL & LAB SUPPLIES	\$1,000,000
			4891 - Provident Hospital	521120 - REGISTRY SERVICES	\$500,000
			4893 - ACHN	530790 - MEDICAL, DENTAL & LAB SUPPLIES	\$300,000
			4893 - ACHN	530188 - INSTITUTIONAL SUPPLY EXPENSE	\$100,000
			897 - Stroger Hospital	501750 - SHARED TUITION	\$300,000
			897 - Stroger Hospital	520190 - LAUNDRY & LINEN SVCS	\$2,000,000
			897 - Stroger Hospital	520030 - ARMORED CAR SERVICE	\$20,000
			897 - Stroger Hospital	520050 - SCAVENGER & HAZ MAT SERVICES	\$100,000
			897 - Stroger Hospital	520260 - POSTAGE	\$100,000
			897 - Stroger Hospital	520390 - CONTRACT MAINTENANCE SERVICE	\$1,000,000
			897 - Stroger Hospital	520830 - PROFESSIONAL SERVICES	\$5,000,000
			897 - Stroger Hospital	530790 - MEDICAL, DENTAL & LAB SUPPLIES	\$10,000,000
			897 - Stroger Hospital	521024 - MEDICAL CONSULTATION SERVICES	\$4,000,000
			897 - Stroger Hospital	521120 - REGISTRY SERVICES	\$1,000,000
			897 - Stroger Hospital	530175 - INSTITUTIONAL SUPPLY	\$1,000,000
			897 - Stroger Hospital	530605 - OFFICE SUPPLIES	\$300,000
			897 - Stroger Hospital	540370 - MAINTENANCE OF FACILITIES	\$1,700,000
			897 - Stroger Hospital	520280 - SHIPPING & FREIGHT SERVICES	\$500,000
			897 - Stroger Hospital	540350 - PROPERTY MAINT & OPERATIONS	\$1,500,000
			897 - Stroger Hospital	550080 - MEDICAL EQUIPMENT RENTAL	\$6,000,000
			897 - Stroger Hospital	580220 - INSTITUTION MEMBERSHIPS/FEE	\$200,000
			898 - Oak Forest	520830 - PROFESSIONAL SERVICES	\$460,000
			898 - Oak Forest	540350 - PROPERTY MAINT & OPERATIONS	\$50,000

APPROVED

MAY 31 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

ATTACHMENT #3

MWBE METRICS - 1st Quarter FY 2019				
Contracts \$150,000.00 and Over December 2018, and January, February 2019				
Month	Friday, December 21, 2018	Friday, January 25, 2019	Thursday, February 28, 2019	TOTAL
Number of Contracts Awarded	18	12	11	41
Total Award Value	\$1,016,477,716	\$23,942,010	\$17,920,137	\$1,058,339,863
Number of Contracts with Goals	5	5	7	17
Value	\$23,633,046	\$20,909,488	\$13,216,660	\$57,759,194
% Total Award	2%	87%	74%	5%
Number of Contracts with MWBE as Prime	0	1	2	3
Prime Award Value	\$0	\$525,000	\$778,118	\$1,303,118
% Contract w/goal	0%	3%	6%	2%
Number of Contracts with MWBE as Subcontractor	4	3	5	12
Sub Award Value	\$772,533	\$1,440,632	\$1,935,379	\$4,148,544
% Contract w/goal	3%	7%	15%	7%
Number of Contracts with Full Waivers	1	1	0	2
Waiver Value	\$6,959,600	\$268,140	\$0	\$7,227,740
% Contract w/goal	29%	1%	0%	13%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero. This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

December numbers reflects MedImpact for PBM at \$980M for claims and MHNU for Manage Care real time Alerts Analytics at \$14M
January numbers reflects Cardinal Health for Med/Surg supplies distribution at \$18.2M

ATTACHMENT #4

CCH Finance Committee Meeting May 2019



Ekerete Akpan, Chief Financial Officer

May 24, 2019



Agenda

1. System-wide Financials & Stats
 - a. Financials
 - b. Observations
 - c. Financial / Revenue Cycle metrics
2. CCH Provider Service Financials
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Department of Public Health Financials & Stats
6. Administration Financials
7. System-wide volumes/stats





Systems-wide Financials, Observations, and Revenue Cycle Metrics



COOK COUNTY
HEALTH

Income Statement for the Four Months ending March 2019 (in thousands)

CCH Systemwide	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	199,420	247,732	(48,313)	-20%
County Care Access Payments	139,708	-	139,708	n/a
CountyCare Capitation Revenue	443,394	607,250	(163,856)	-27%
Cook County Access Payments	13,268	13,268	-	0%
Other Revenue	1,266	4,333	(3,067)	-71%
Total Operating Rev	797,055	872,583	(75,528)	-9%
<u>Operating Expenses</u>				
Salaries & Benefits	215,804	237,613	21,809	9%
Overtime	15,901	11,934	(3,967)	-33%
Contracted Labor	14,851	11,373	(3,478)	-31%
Pension*	36,643	109,121	72,478	66%
Supplies & Materials	11,927	20,717	8,791	42%
Pharmaceutical Supplies	27,061	26,943	(118)	0%
Purch. Svs., Rental, Oth.	71,957	102,941	30,984	30%
External Claims Expense	350,321	472,190	121,869	26%
County Care Access Expense	139,708	-	(139,708)	n/a
Insurance Expense	8,894	9,812	918	9%
Depreciation	10,795	10,795	-	0%
Utilities	6,962	3,295	(3,667)	-111%
Total Operating Exp	910,823	1,016,734	105,911	10%
Operating Margin	(113,768)	(144,151)	30,383	21%
Operating Margin %	-14%	-17%	2%	14%
Non Operating Revenue	66,039	86,482	(20,442)	-24%
Net Income/(Loss)	(47,729)	(57,669)	9,940	17%



Observations

- Primary Care visits are up by 4% versus FY18, and down 1% versus FY19 target
- Specialty Care visits are flat versus FY18, and down 4% versus FY19 target
- Surgical Cases are down by 3% versus FY18, and down 9% versus FY19 target
- Inpatient Discharges are down 11% versus FY18
- LOS is up 2% versus FY18, and up 2% versus FY19 target
- Emergency Department visits are down 2% versus FY18
- Deliveries are down by 3% versus FY18, and down 12% versus FY19 target
- Case Mix Index is on average 5% higher than FY2018
- System-wide uninsured numbers, captured by visit, held 45% (Provident 36%, ACHN 45%, Stroger 48%)



Financial Metrics

Metric	As of end Mar- 18/YTD	As of end Mar- 19/YTD	Target
Days Cash On Hand**	-1	17	60
Operating Margin***	-4.8%	-9.3%	-5.4%
Overtime as Percentage of Gross Salary	7.8%	7.9%	5.0%*
Average Age of Plant (Years)	23.3	23.2	10.7

*Days Cash on Hand - CCH target 60 days, Moody's 198 days . Overtime as percentage of Gross Salary – CCH target 5% , Moody's 2%

** Days Cash in Hand – Point in time i.e. as of end October for each year

***Excludes Pension Expense-Target based on compare group consisting of 'like' health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health



Revenue Cycle Metrics

Metric	Average FYTD 2019	Feb-19	Mar-19	Apr-19	Benchmark/ Target
Average Days in Accounts Receivable <i>(lower is better)</i>	98	105	96	92	45.85 – 54.9*
Discharged Not Finally Billed Days <i>(lower is better)</i>	10	11	10.6	10	7.0
Claims Initial Denials Percentage <i>(lower is better)</i>	22%	20%	23%	21%	20%

Definitions:

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue

Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue

Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted.

* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014



Provider of Care Services Financial and Operational Statistics



Income Statement for the Four Months ending March 2019 (in thousands)

CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	199,420	247,732	(48,313)	-20%
Cook County Access Payments	13,268	13,268	-	0%
Other Revenue	899	3,727	(2,828)	n/a
Total Operating Rev	213,586	264,727	(51,141)	-19%
<u>Operating Expenses</u>				
Salaries & Benefits	180,897	187,610	6,713	4%
Overtime	13,696	10,171	(3,525)	-35%
Contracted Labor	13,714	7,628	(6,086)	-80%
Pension*	30,175	91,449	61,274	67%
Supplies & Materials	11,682	19,289	7,608	39%
Pharmaceutical Supplies	24,558	23,608	(950)	-4%
Purch. Svs., Rental, Oth.	45,471	64,285	18,814	29%
Insurance Expense	8,658	-	(8,658)	n/a
Depreciation	7,169	7,169	-	0%
Utilities	6,962	3,243	(3,719)	-115%
Total Operating Exp	342,983	414,454	71,471	17%
Operating Margin	(129,397)	(149,727)	20,330	14%
Operating Margin %	-61%	-57%	-4%	-7%
Non Operating Revenue	30,709	48,375	(17,666)	-37%
Net Income/(Loss)	(98,687)	(101,352)	2,666	3%

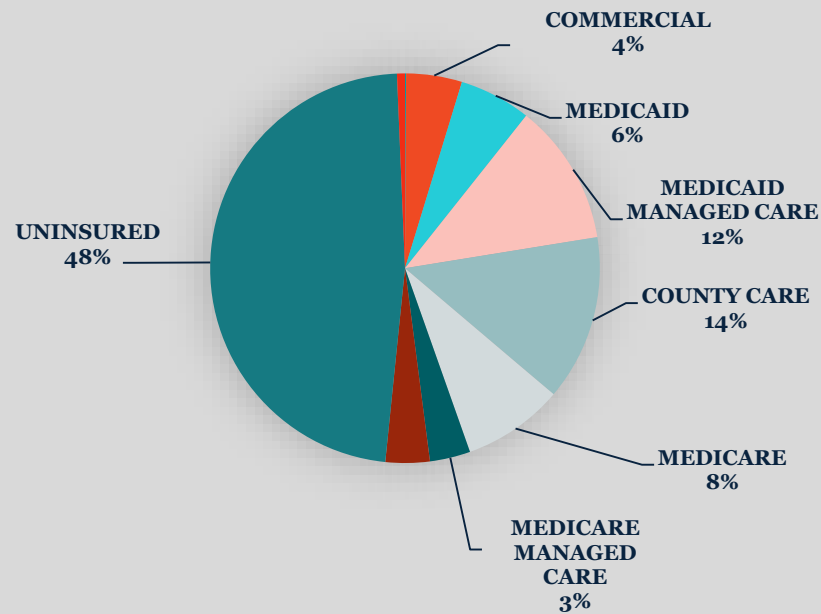


Revenue Statement for the Four Months ending March 2019 (in thousands)

CCHHS Providers	Year-To-Date <i>Actual</i>
Gross Revenue	552,131
<u>Adjustments</u>	
Contractual Adjustments	(157,777)
Charity Adjustments	(163,259)
Total Adjustment	(321,036)
Gross NPSR	231,094
Bad Debt Allowance	(128,021)
Adjusted NPSR	103,074
DSH	52,233
BIPA	44,113
Adjusted NPSR plus DSH and BIPA	199,420
Adjusted NPSR plus DSH and BIPA as a % of Gross Revenue	36%



Stroger Operations Overview for the Four Months ending March 2019



Comments:

- Targeted efforts to improve surgical volumes is ongoing focused on throughput and expedited equipment purchases
- Focused efforts on reviewing observation days

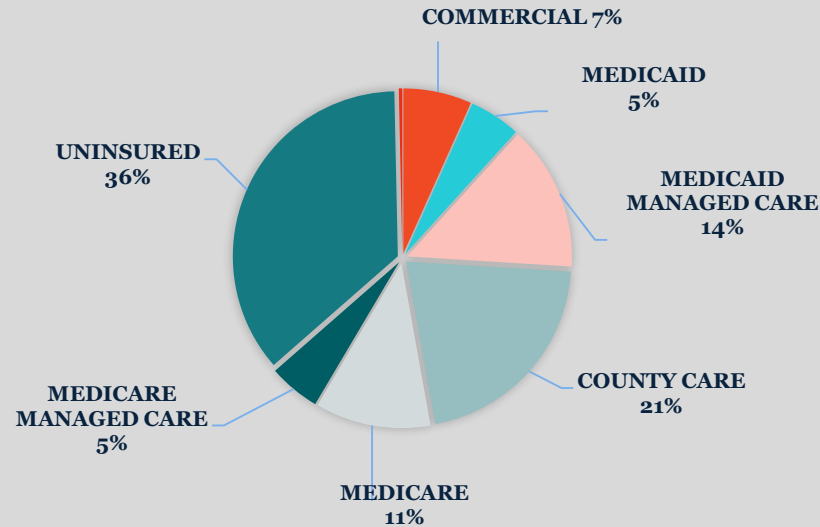
Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	5,462	5,864	6,083
- Long Stay Admissions	1,174	1,188	1,186
- One Day Admissions	320	332	369
Inpatient Days	28,950	28,784	29,742
Observation Discharges	3,474	3,428	3,188
Observation Days (Observation Discharge)	6,883	6,264	6,291
Avg LOS (Inpatient Discharge)	5.9	---	5.7
Average Daily Census (Inpatient & Observation)	296.1	294.5	297.8
Surgical Cases	3,371	4,324	3,983
Procedures (CPTs)	---	---	---
Radiology Tests	14,213	---	14,005
Deliveries	324	364	333

Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	176,333	187,344	175,847
Total Provider Visits*	106,273	114,476	107,531
Specialty/Diagnostic/Procedure Provider Visits			
Austin (AH)	1,622	1,892	1,882
Core Specialty	3,111	3,488	3,044
Hospital - Based	5,978	6,876	6,727
Specialty Care / Fantus / Professional Bldg	73,905	80,256	75,049
Total	84,616	92,512	86,702
Primary Care Provider Visits			
Core	4,156	4,608	4,293
Core Peds	143	196	170
GMC	15,969	15,660	15,047
Peds	1,389	1,500	1,319
Total	21,657	21,964	20,829

Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (includes LWBS & Trauma)	39,222	40,580	39,817
Adult Emergency Visits	32,566	33,420	32,764
Peds Emergency Visits	2,348	2,288	2,542
Trauma Visits	2,132	2,237	2,484
LWBS	2,176	1,600	2,027
Radiology Tests	31,705	---	33,426



Provident Operations Overview for the Four Months ending March 2019



Comments:

- Leadership reviewing left without being seen in Emergency Dept.
- Sustained growth in surgical cases and specialty services
- Expect more volume growth as we procure equipment, fully staff new clinical capacity and open the ICU

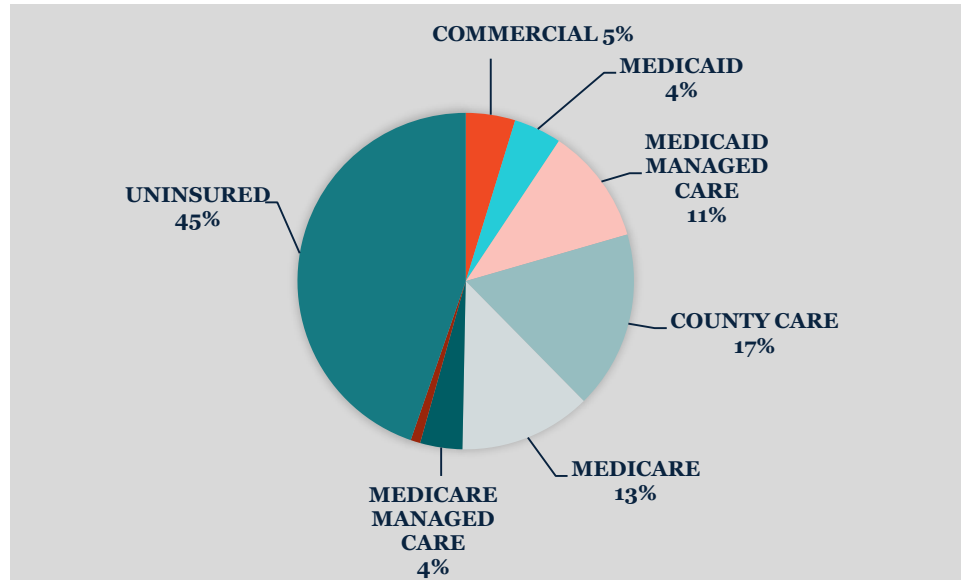
Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	185	196	230
- Long Stay Admissions	28	40	47
- One Day Admissions	18	12	15
Inpatient Days	869	1,000	1,114
Observation Discharges	218	208	216
Observation Days (Observation Discharge)	424	412	434
Avg LOS (Inpatient Discharge)	4.5	---	5.2
Average Daily Census (Inpatient & Observation)	10.7	12.2	12.8
Surgical Cases	925	1,212	830
Procedures (CPTs)	---	---	---
Radiology Tests	107	---	104

Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (including LWBS)	9,739	10,944	10,025
Adult Emergency Visits	8,596	9,620	8,804
Peds Emergency Visits	484	592	616
LWBS	659	436	605
Radiology Tests	5,232	---	5,597

Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations	28,629	29,792	26,202
Amb of Prov - Specialty/Diagnostic/Procedure			
Provider Visits	515	811	888
Sengstacke - Specialty/Diagnostic/Procedure			
Provider Visits	10,907	11,138	9,350
Sengstacke Primary	5,978	5,580	5,270
Sengstacke Primary Peds	310	252	80
Radiology Tests	3,241	---	3,255



ACHN Operations Overview for the Four Months ending March 2019



Comments :

- Positive growth trends in Primary care and Specialty care provider visits (3% growth) vs FY 2018 actuals
- Leadership continues to focus on initiatives including patient access and increasing specialty care availability at clinics

CCHC Primary- FYTD			
Measure	FY2019	FYTD Target	FY2018
Arlington Heights (AR)/Vista (VH)	3,772	3,924	3,552
Austin (AH)	3,795	4,528	4,298
Child Advocacy	165	188	206
Cicero (CH)	3,449	3,828	3,663
Cottage Grove (CG)	3,138	3,336	2,865
Englewood (EH)	4,551	4,212	3,783
Logan Square (LS)	4,670	4,812	4,467
Morton East (ME)	309	312	321
Near South (NS)	4,671	5,052	4,665
OFHC (OF)	4,683	5,204	4,909
Prieto (PH)	5,735	5,852	5,589
Robbins (RH)	3,385	3,476	3,247
Woodlawn (WH)	3,527	3,552	2,899
Total Primary Care Provider Visits	45,850	48,276	44,464

CCHC Specialty- FYTD			
Measure	FY2019	FYTD Target	FY2018
Austin (AH)	133	156	161
Cicero (CH)	266	344	351
Logan Square (LS)	270	324	280
Morton East (ME)	45	36	44
OFHC (OF)	9,078	10,176	9,200
Oral Health (OH)	1,617	1,764	1,723
Siegle Health Center	154	---	-
Total Specialty Care Provider Visits	11,563	12,800	11,759

CCHC Total- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	81,750	87,692	79,511
Total Provider Visits*	55,810	59,340	54,516

*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and Oral Health assuming all registrations are provider visits



CountyCare Health Plan Financial and Operational Statistics

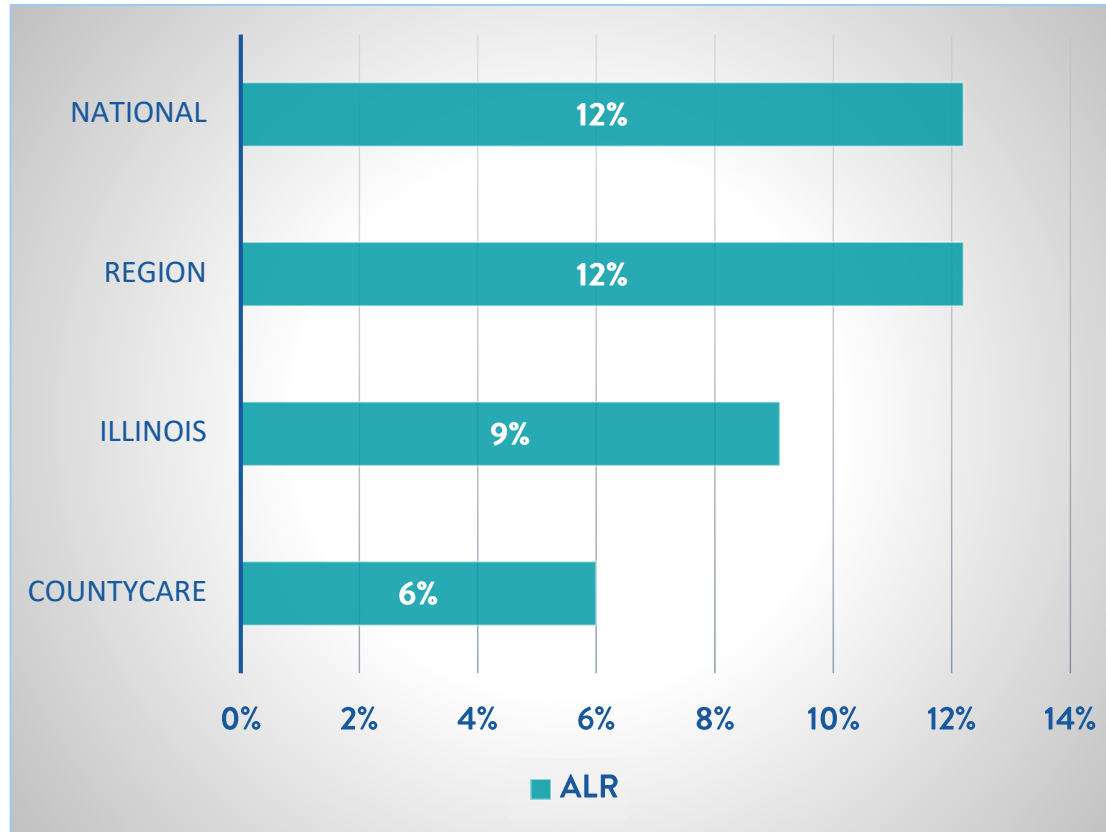


Income Statement for the Four Months ending March 2019 (in thousands)

	Actual	Year to Date Budget	Variance
Member Months	1,292	1,380	(88)
Total Revenue	734,448	620,549	113,899
Expense			
Total Admin Expenses	24,956	27,770	2,814
CCH Clinical Expenses			
Claims	54,699	80,655	25,956
Pharmacy Claims	5,215	12,232	7,017
Care Management	4,075	-	(4,075)
Total CCH Clinical Expenses	63,989	92,887	28,898
External Clinical Expenses			
Claims	346,445	316,924	(29,521)
Hospital Supplemental Access Pmt	139,708	-	(139,708)
Pharmacy Claims	103,935	108,439	4,504
Care Management	17,296	26,258	8,962
Care Management Analytics	2,615	3,800	1,185
Dental Claims	10,831	13,889	3,058
Transportation Claims	5,949	12,956	7,007
Optical Claims	1,868	1,607	(261)
Member Incentives	1,088	1,220	132
Total External Clinical Expenses	629,736	485,094	(144,643)
Total Clinical Expenses	693,725	577,981	(115,744)
Total Expenses	718,682	605,751	(112,930)
Net Income Before Rate Adjustment	15,766	14,798	969
Medical Loss Ratio (MLR)	94%	93%	-1%
Net Income Before Prior Period Adj/IGT	15,766	14,798	969
IGT	11,638	13,299	(1,661)
Amortization	2,319	-	2,319
Net Income After IGT And Amortization	1,809	1,498	310
Total CCH Impact	79,755	107,685	(27,930)



CountyCare Operations Stats for the Four Months ending March 2019



Comments:

- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 94% YTD.
- Total membership as of April 7 2019 was 316, 973
- Leadership focused on several initiatives to achieve cost efficiency and protect market share
- As part of HFS/Illinois Association of Medicaid Health Plans(IAMHP) initiative, CountyCare is paired with a Safety net hospital to gain better efficiencies and to share technical knowledge aimed at reducing denials

Milliman Research Report-Medicaid Risk-Based Managed Care: Analysis of Financial results for 2016 . Region consists of Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin
MLR – Medical Loss Ratio , %tage of premium spent on health care quality . ALR Administrative loss Ratio - %tage spent on overhead expenses, such as marketing, profits, salaries, administrative costs etc.



Correctional Health Services Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Four Months ending March 2019 (in thousands)

Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	0	-	0	0%
<u>Operating Expenses</u>				
Salaries & Benefits	18,706	22,710	4,004	18%
Overtime	1,995	1,611	(384)	-24%
Contracted Labor	28	123	95	77%
Pension*	3,067	7,998	4,932	62%
Supplies & Materials	214	245	31	13%
Pharmaceutical Supplies	2,503	3,333	831	25%
Purch. Svs., Rental, Oth.	2,604	3,667	1,063	29%
Insurance Expense	124	-	(124)	n/a
Depreciation	35	35	-	0%
Total Operating Exp	29,274	39,722	10,448	26%
Operating Margin	(29,274)	(39,722)	10,449	26%
Operating Margin %	na	na	na	na
Non Operating Revenue	31,929	33,046	(1,118)	-3%
Net Income/(Loss)	2,655	(6,676)	9,331	140%

Unaudited Financial Statement

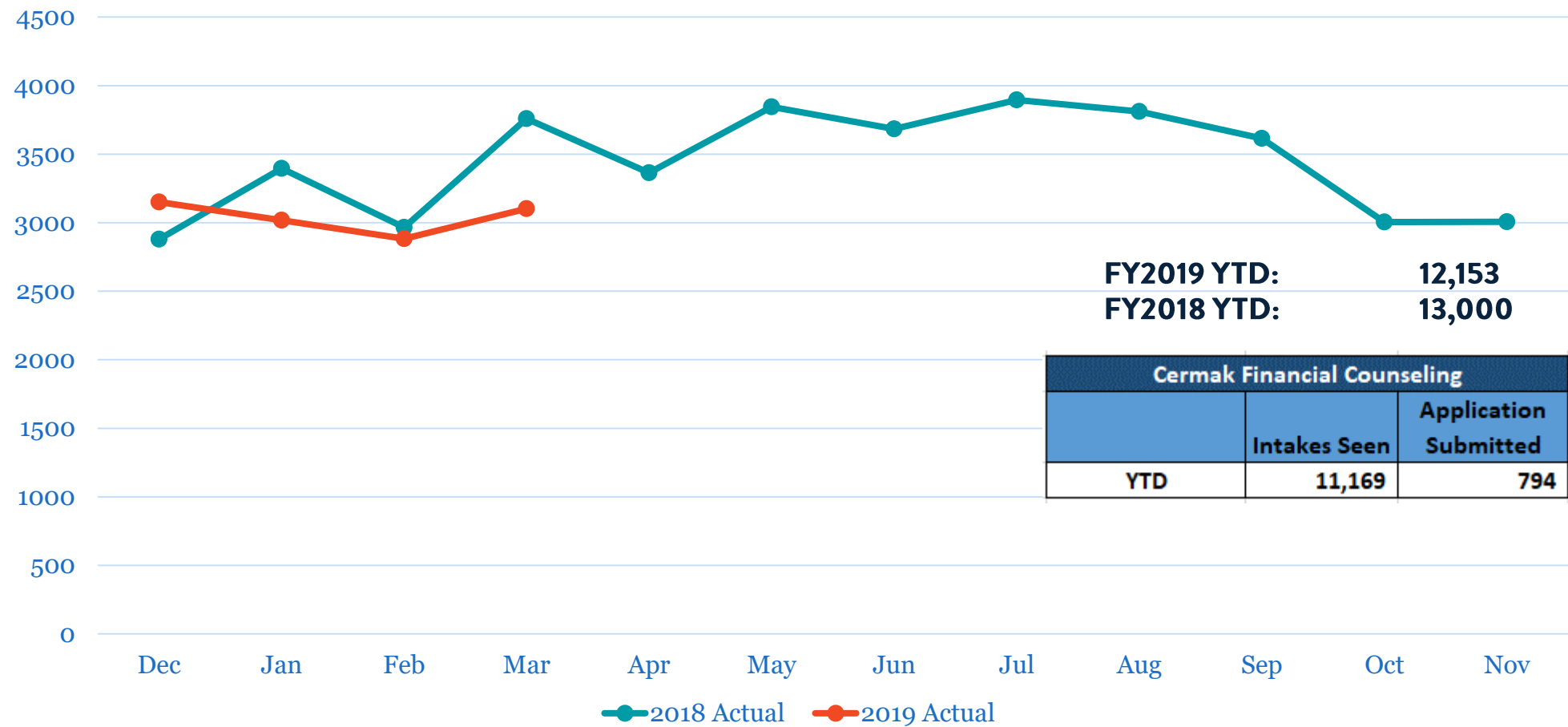


COOK COUNTY
HEALTH

*Year to Date (4 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

Correctional Health Operation Overview for the Four Months ending March 2019

Total Intakes



Comments:

- 92% of intakes are screened by financial counselling to ensure continuity of coverage

Cook County Dept. of Public Health Financial and Operational Statistics



Income Statement for the Four Months ending March 2019 (in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	367	607	(240)	-40%
<u>Operating Expenses</u>				
Salaries & Benefits	2,896	3,446	551	16%
Overtime	5	2	(3)	-117%
Contracted Labor	1	45	44	97%
Pension*	467	1,112	645	58%
Supplies & Materials	5	39	33	86%
Purch. Svs., Rental, Oth.	114	772.67	659	85%
Insurance Expense	21	-	(21)	n/a
Depreciation	1	1	-	0%
Utilities	-	33	33	100%
Total Operating Exp	3,510	5,452	1,942	36%
Operating Margin	(3,143)	(4,845)	1,702	35%
Operating Margin %	na	na	na	na
Non Operating Revenue	467	582	(115)	-20%
Net Income/(Loss)	(2,676)	(4,263)	1,587	37%

Unaudited Financial Statement



COOK COUNTY
HEALTH

*Year to Date (4 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

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CCDPH Operation Overview for the Four Months ending March 2019

	Program Title	Metric	YTD Thru Mar 19	FY19 Target
Public Health	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	84%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection Efficiency	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
	Program Title	Metric	YTD Thru Feb 19	FY19 Target
Lead Poisoning Prevention	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	90%	90%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit	95%	95%
TB Program	Program Title	Metric	YTD Thru Feb 19	FY19 Target
	TB Program	Number of completed Direct Observation Treatments (DOT)	95%	91%



CCH Administration Financial Statements



Income Statement for the Four Months ending March 2019 (in thousands)

<u>Administration</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	\$	%
<u>Operating Expenses</u>				
Salaries & Benefits	11,905	12,702	797	6%
Overtime	94	57	(37)	-66%
Contracted Labor	1,108	3,577	2,470	69%
Pension*	1,942	6,190	4,248	69%
Supplies & Materials	26	208	182	87%
Purch. Svs., Rental, Oth.	324	1,058	735	69%
Insurance Expense	91	-	(91)	n/a
Depreciation	1,271	1,271	-	0%
Total Operating Exp	16,760	25,064	8,304	33%
Operating Margin	(16,760)	(25,064)	8,304	33%
Non Operating Revenue	1,942	3,238	1,296	40%
Net Income/(Loss)	(14,818)	(21,826)	7,007	32%

Unaudited Financial Statement



COOK COUNTY
HEALTH

*Year to Date (4 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

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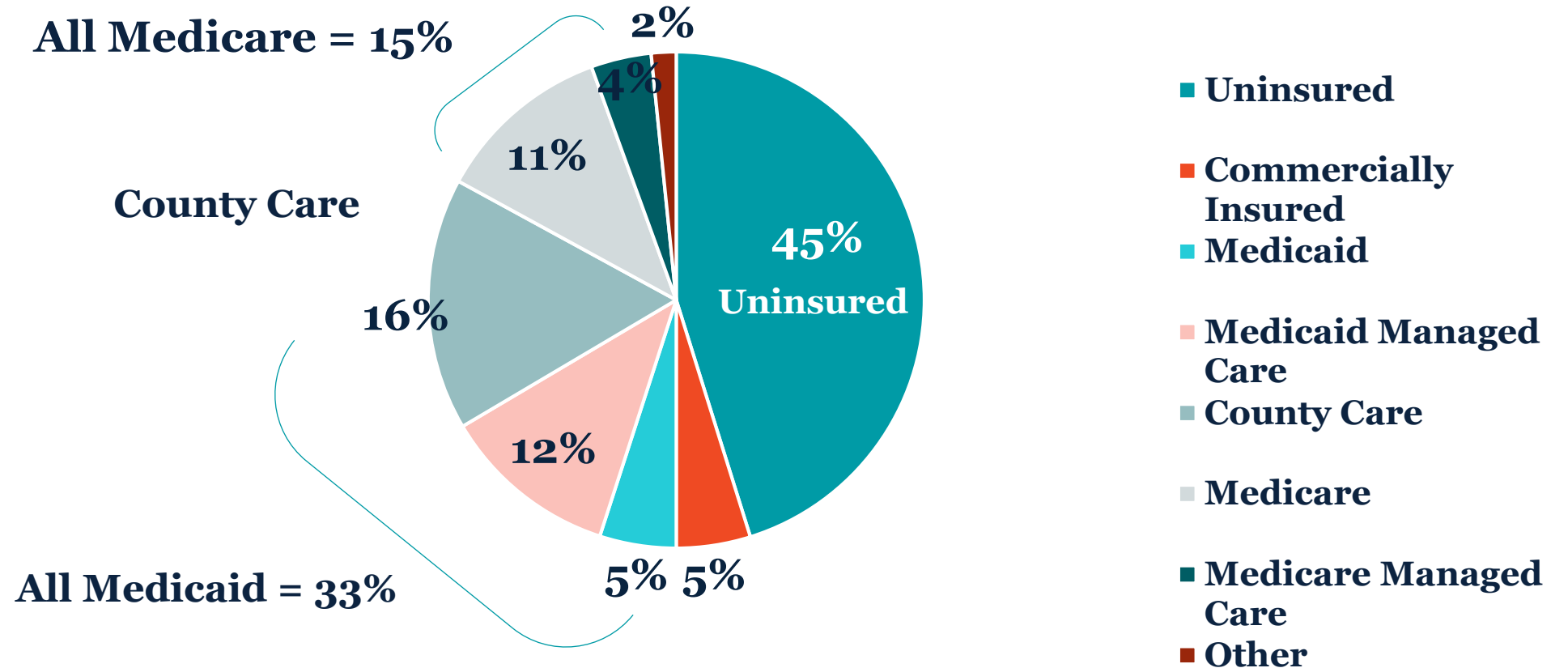
Appendix

System-wide Volumes / Stats

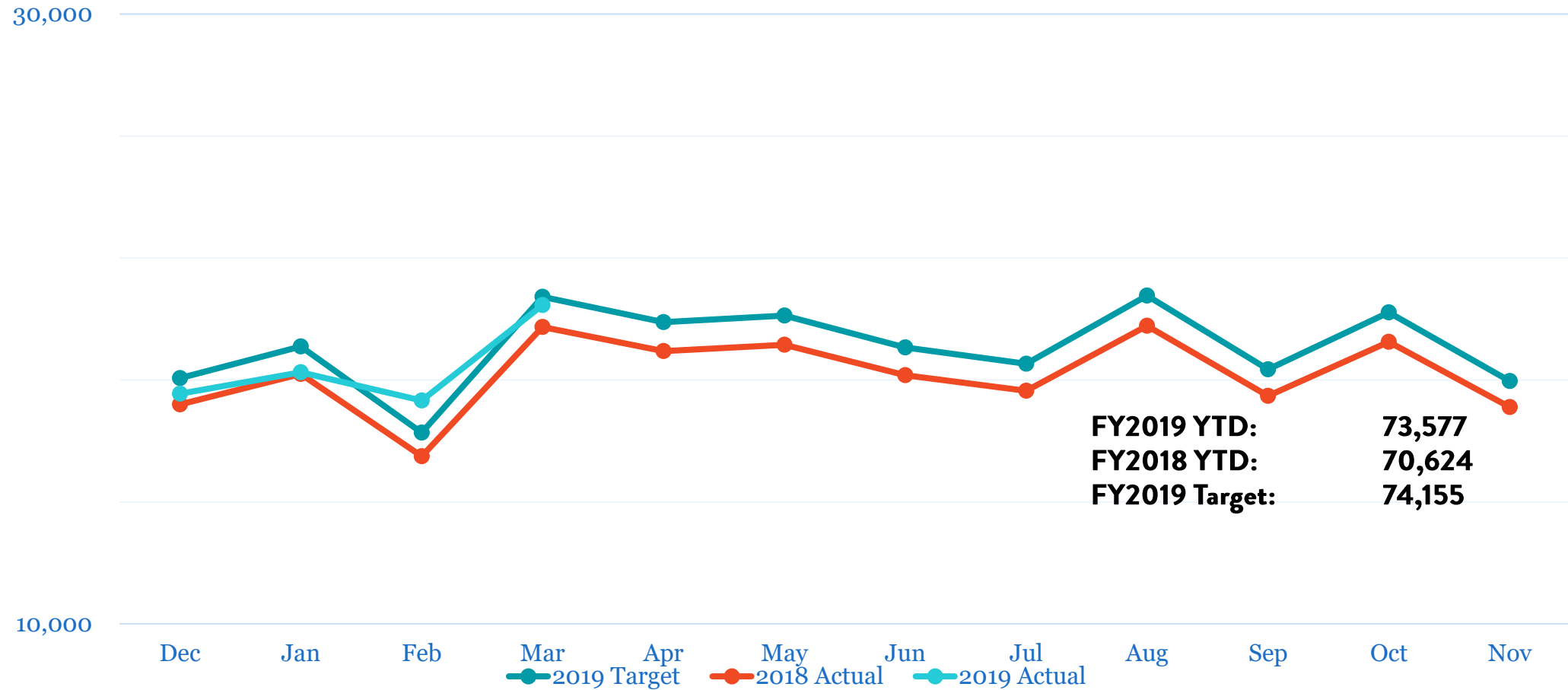


COOK COUNTY
HEALTH

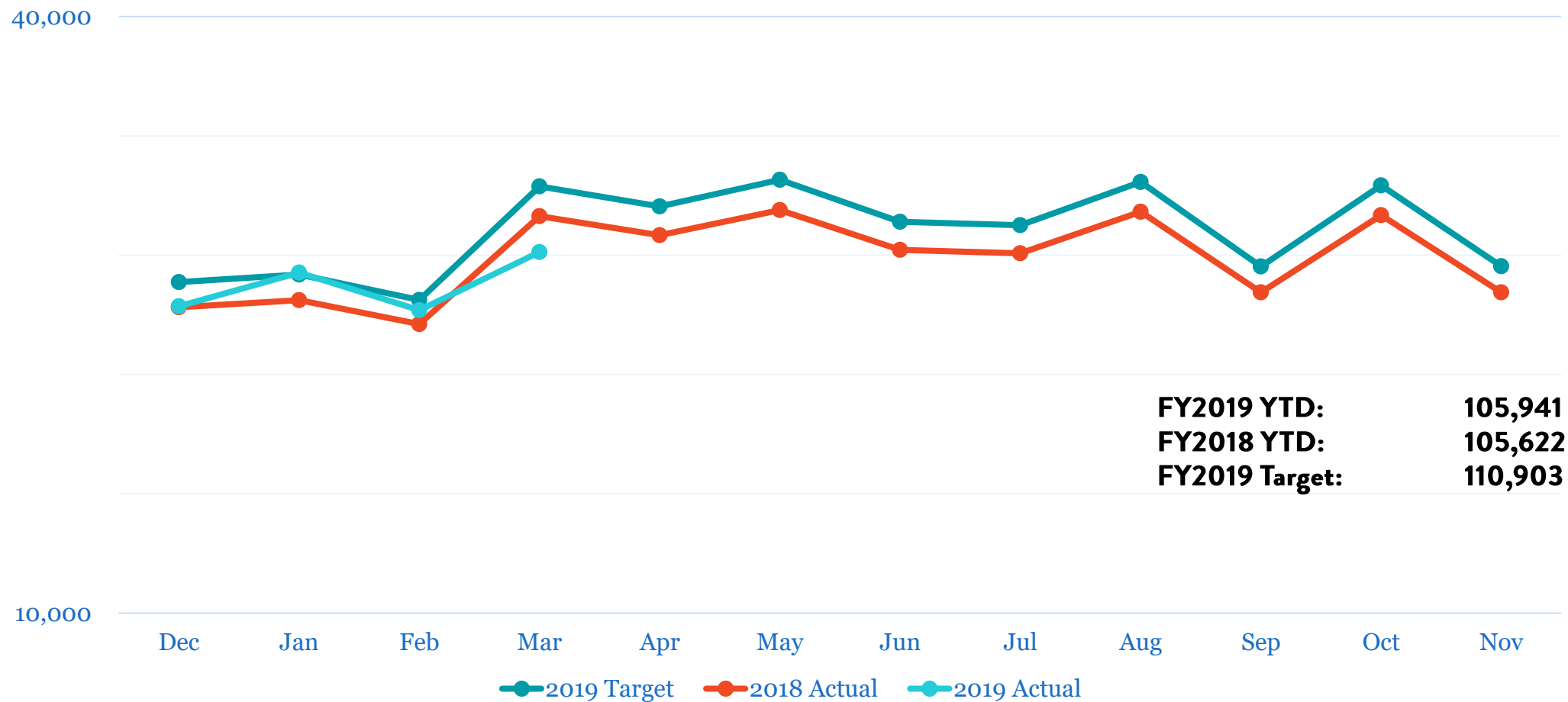
System Payor Mix By Visit



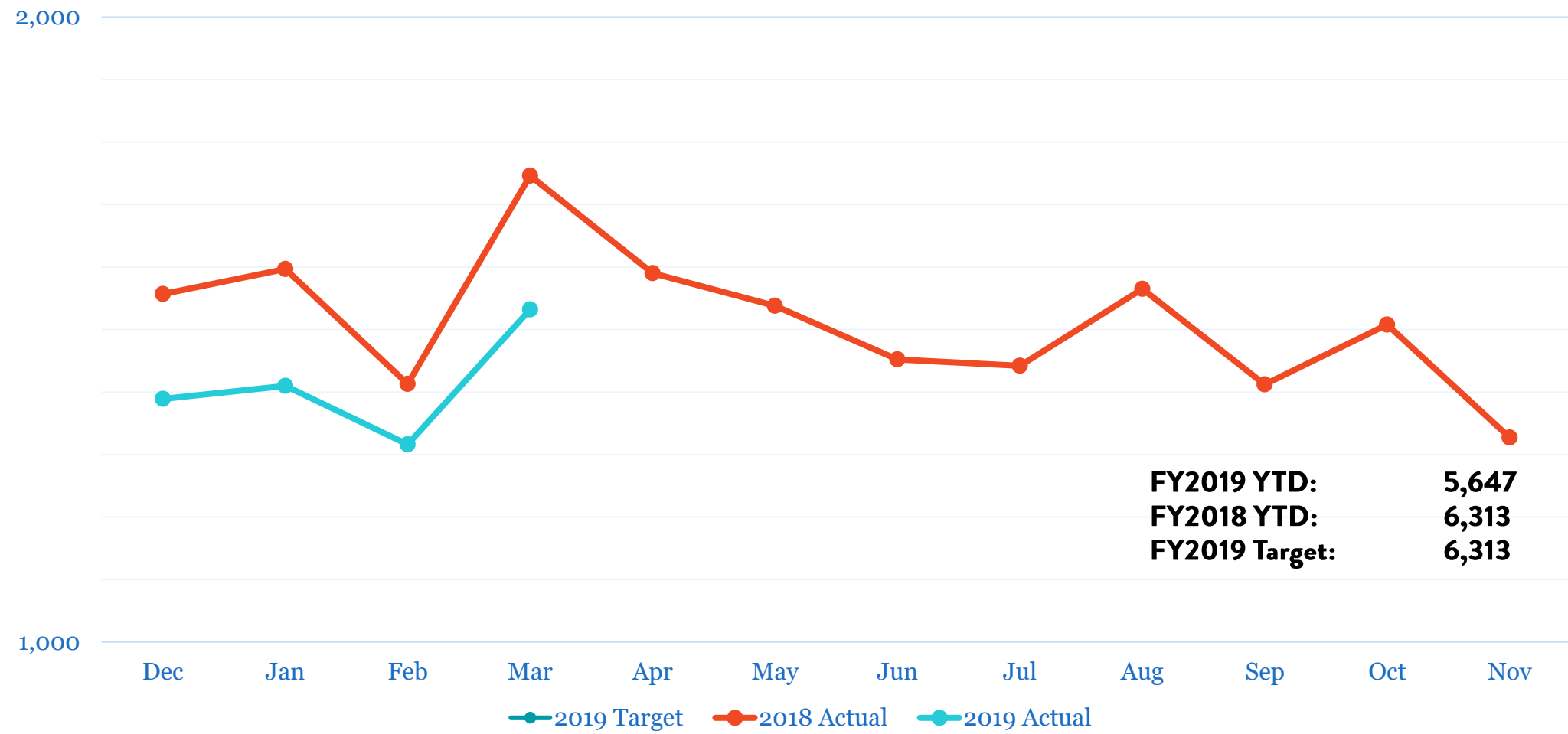
Primary Care Provider Visits



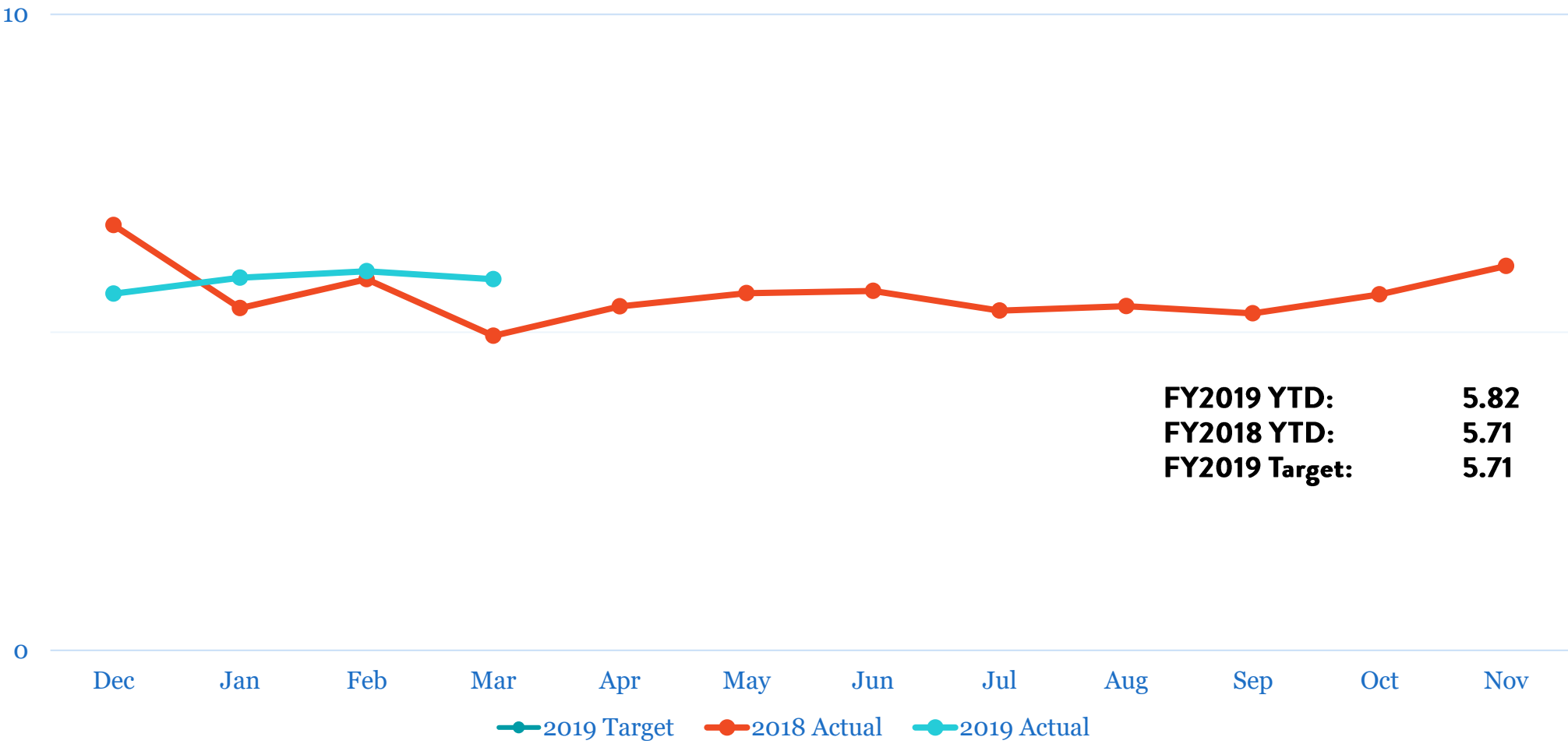
Specialty Care Provider Visits



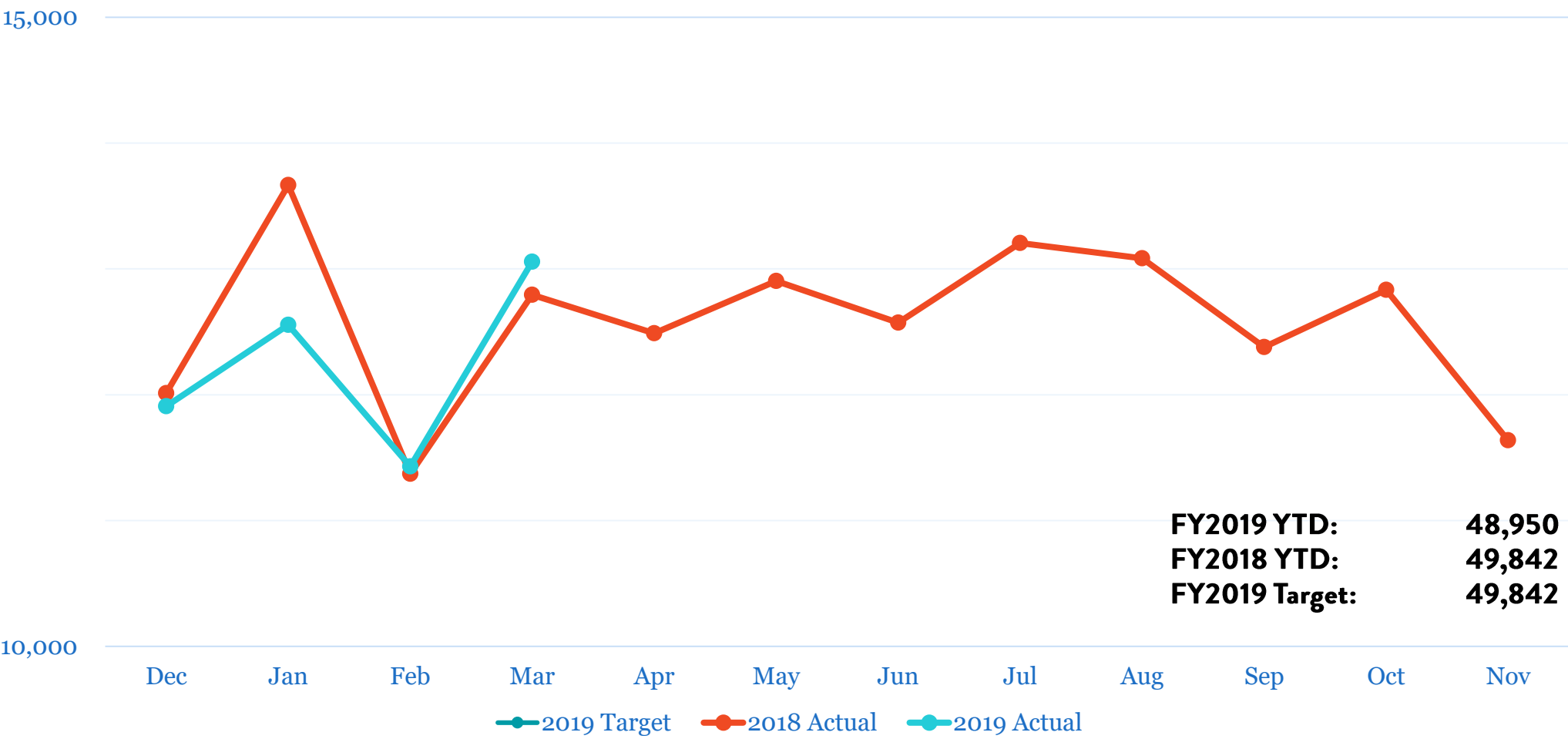
Total Inpatient Discharges



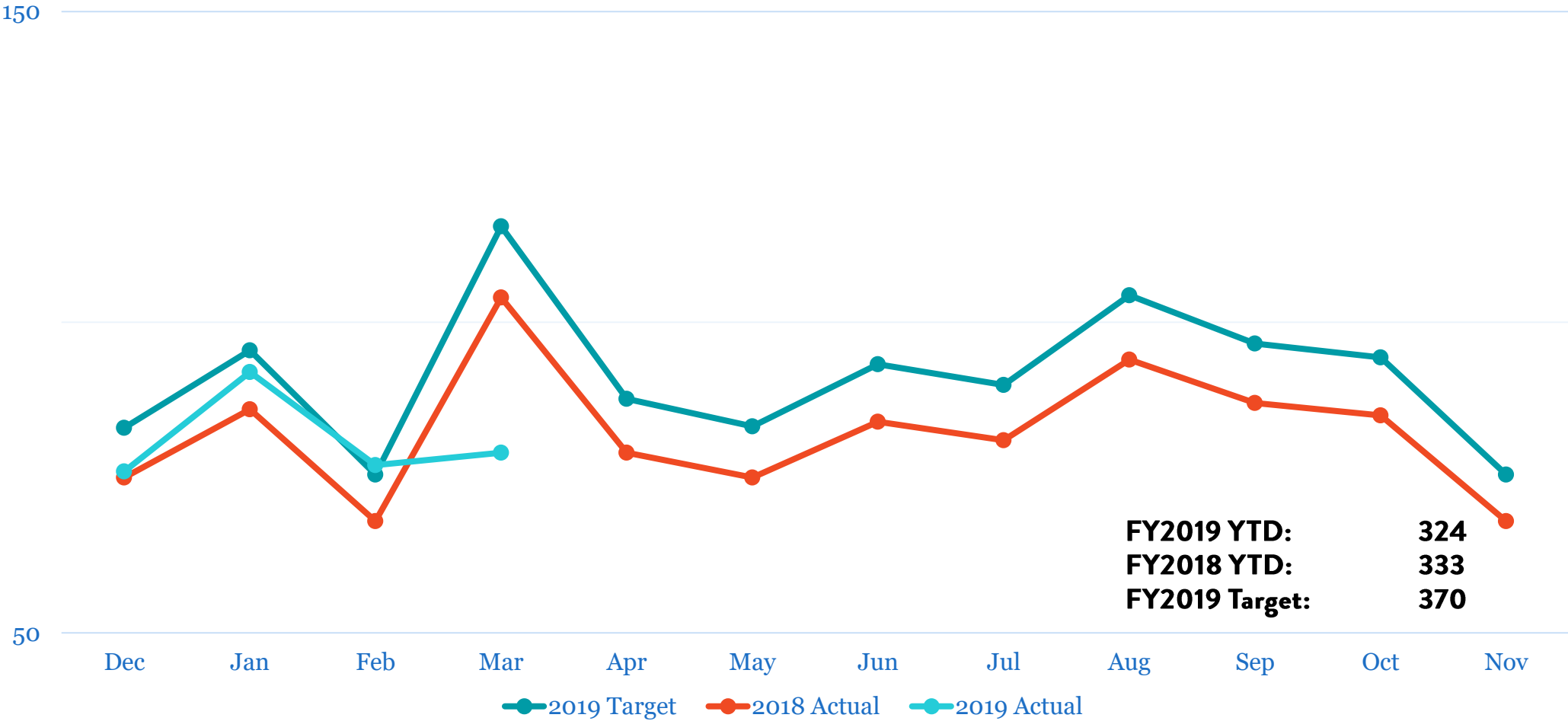
Average Length of Stay



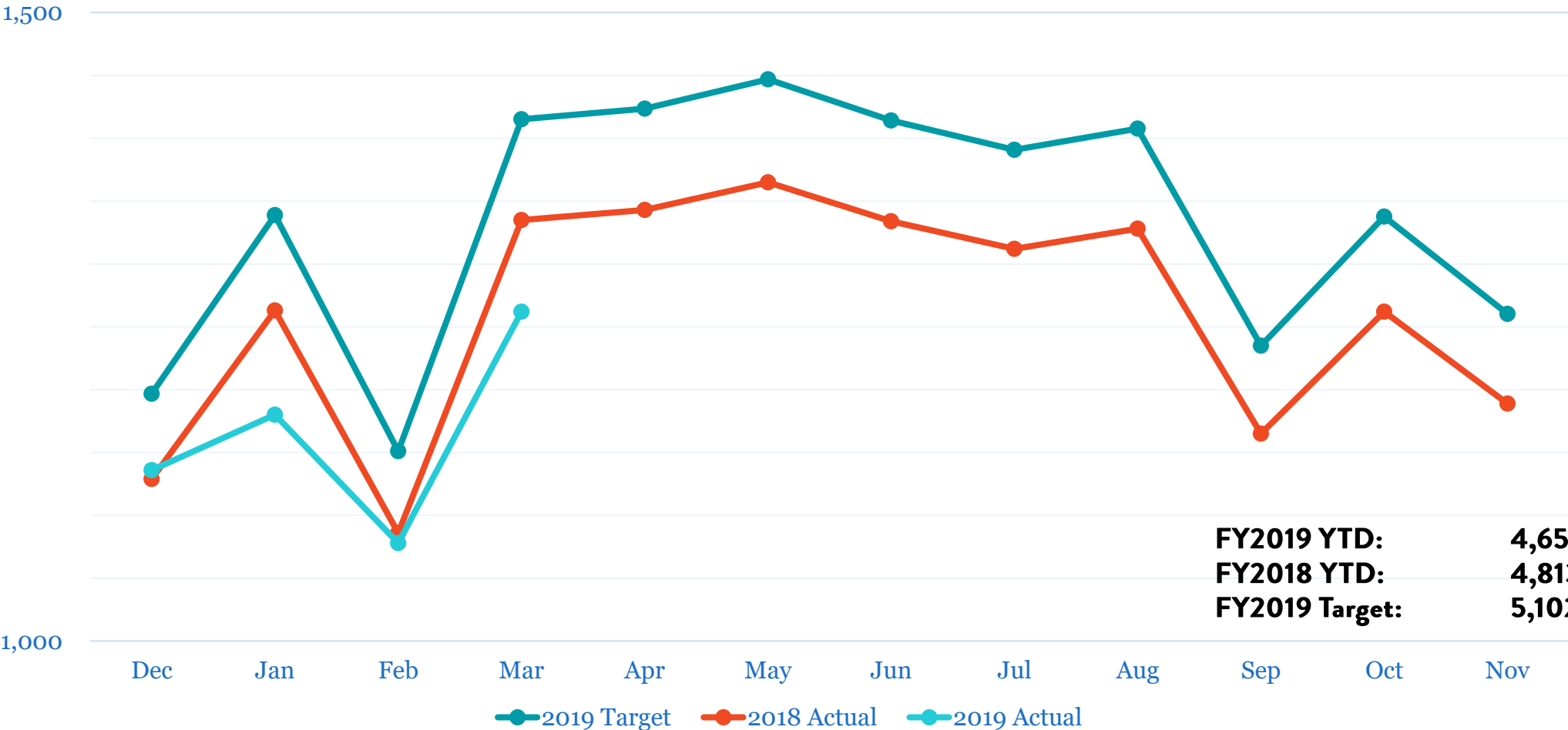
Total Emergency Room Visits



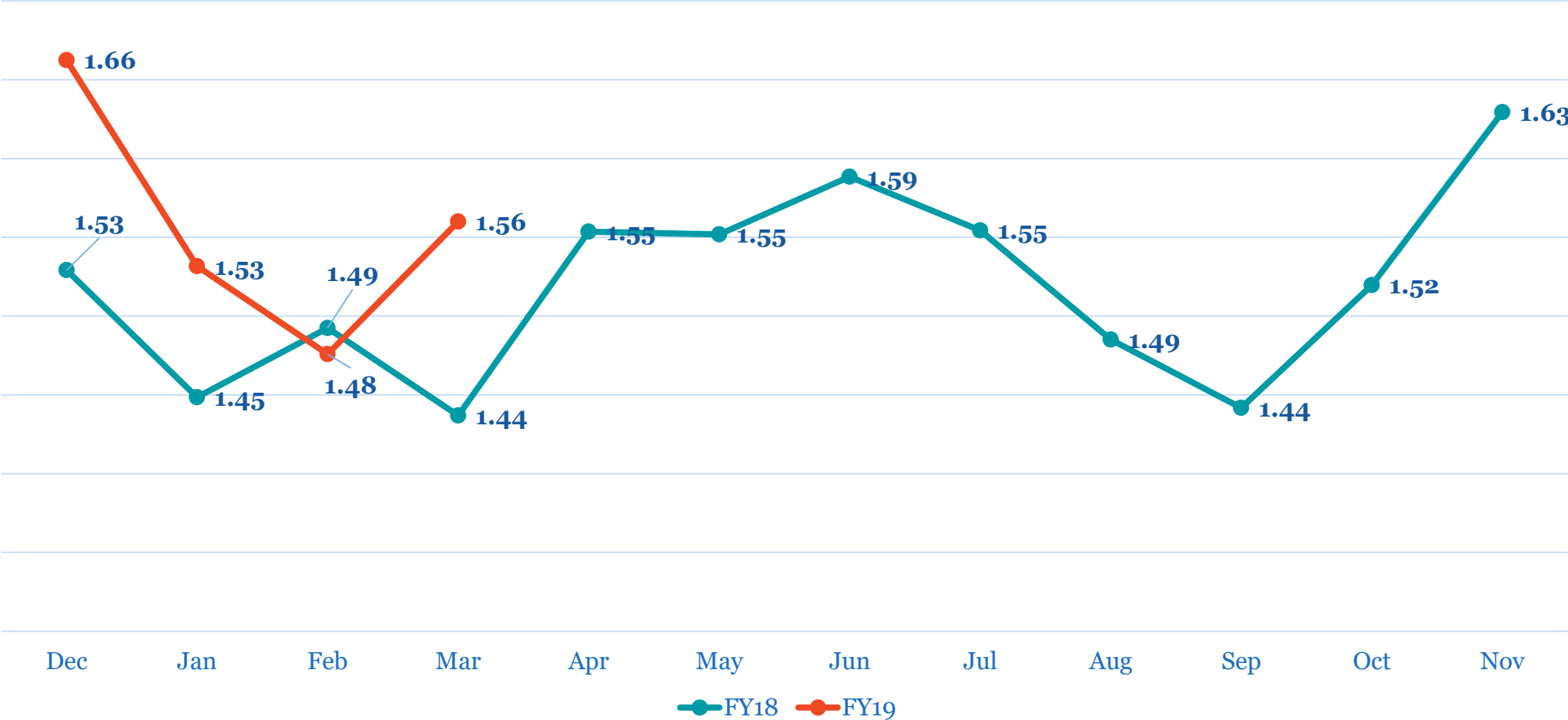
Total Deliveries



Total Surgical Cases



Case Mix Index



Questions?



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